



## Online training

# Networking for Researchers

### Expert academics and professionals

The course is delivered by 10 experts including researchers, experienced academic networkers, fellows, networking consultants and communications specialists.

### 3–4 hours learning

Researchers learn in 4 modules how to gain confidence by improving their networking skills, or mentor others through the networking process.

### Designed for busy researchers

The modules contain bite-size lessons to provide an accessible, dip in and out format for busy researchers.

The course is divided into four parts; researchers can track their progress through the course and fit the lessons around their work:

1

Why network?

2

Getting ready to network

3

Connect with new networking contacts – in person and online

4

Nurturing and harnessing the power of your network

# Online training: Networking for Researchers

## Five of the experts



**Sarah Blackford**  
Consultant,  
Lancaster  
University



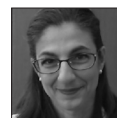
**Ben Johnson**  
Editor,  
*Nature Medicine*



**Tanya Menon**  
Professor,  
Ohio State  
University



**David Payne**  
Managing Editor,  
Springer Nature



**Despina Sanoudou**  
Associate Professor,  
University of  
Athens

## Insight from expert academics and professionals

This course contains insights from experts with wide-ranging experience in networking, which includes:

- Setting career goals
- Evaluating current networks
- Identifying networking opportunities and researching potential contacts
- Studying social networks
- Leveraging networks to advance your research and career

## Learning outcomes for researchers

- Understand the theory behind and the importance of networking
- Learn how to research and prepare key resources to help you build an effective network
- Learn strategies to approach and connect with potential contacts, and how to follow up – both in person and online
- Learn strategies for nurturing your networking contacts, and how to leverage them to advance your research and career

## Benefits for institutions

- Give your researchers skills to collaborate and connect with potential collaborators in their field and beyond.
- Improve reach, by helping your researchers make new contacts and disseminate their work.
- Support the professional and career development of your researchers, while saving staff time on mentoring and training in professional networking.

### Includes:

- resources to drive uptake
- usage reports

Find out about all courses at  
**[masterclasses.nature.com](https://masterclasses.nature.com)**



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